
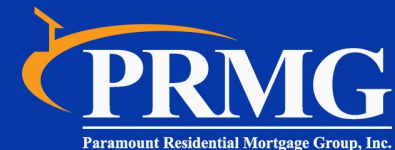


MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
2 PRMG Offices Closed 	3 <ul style="list-style-type: none"> <li>Expanded Access 1 pm</li> </ul>	4 <ul style="list-style-type: none"> <li>PRMG's Outlook Basics Part I 11 am</li> <li>Unison Certification 11:30 am</li> </ul>	5 <ul style="list-style-type: none"> <li>Intro to Customer Service 11 am</li> <li>PRMG's Outlook Basics Part II 11:30 am</li> <li>Ruby Jumbo 1 pm</li> </ul>	6 <ul style="list-style-type: none"> <li>PRMG's TPO Amplify Broker Marketing Portal 10 am</li> <li>PRMG Email Etiquette 11 am</li> </ul>
9 <ul style="list-style-type: none"> <li>Freddie Mac's Home Possible 9 am</li> <li>HomeReady by Fannie Mae 11 am</li> </ul>	10 	11 	12 	13 <ul style="list-style-type: none"> <li>FNMA's Non-Trad Credit 11 am</li> </ul>
16 <ul style="list-style-type: none"> <li>Selling in a Purchase Market 11 am</li> <li>Closed End Seconds 1 pm</li> </ul>	17 <ul style="list-style-type: none"> <li>Comerence Training for AEs 10 am</li> <li>PRMG's Correspondent Portal 11 am</li> <li>Tips and Tricks for SureFire's Launch 3.0 1 pm</li> </ul>	18 <ul style="list-style-type: none"> <li>Hybrid Conforming/Jumbo Product 10 am</li> <li>FHA203(h) Mortgages for Disaster-Affected Borrowers 11 am</li> <li>Time Management Essentials 1 pm</li> </ul>	19 <ul style="list-style-type: none"> <li>Live Demo for Accessing the Resource Center and Product Profiles 11 am</li> </ul>	20 <ul style="list-style-type: none"> <li>PRMG's TPO Amplify Broker Marketing Portal 10 am</li> <li>Self- Employed Borrower – Case Study 11 am</li> <li>Unison Certification 1 pm</li> </ul>
23 <ul style="list-style-type: none"> <li>TCF HELOC – Broker Training 11 am</li> <li>Understanding PRMG's Jumbo and Non-Conforming Matrices 1 pm</li> </ul>	24 <ul style="list-style-type: none"> <li>Analyzing Personal Tax Returns 10 am</li> <li>Intro to Microsoft Word 1 pm</li> </ul>	25 	26 <ul style="list-style-type: none"> <li>PRMG's TPO Portal Training 11 am</li> </ul>	27 <ul style="list-style-type: none"> <li>PRMG's TPO Amplify Broker Marketing Portal 10 am</li> <li>Manufactured Homes 11 am</li> <li>Unison Certification 1 pm</li> </ul>
30 <ul style="list-style-type: none"> <li>PRMG +Plus Down Payment Protection 11 am</li> </ul>				

Click on class title to register.  
 All times are in **Pacific Time**.  
 Questions? Email [PRMGUniversity@PRMG.net](mailto:PRMGUniversity@PRMG.net)

# September 2019





**PRMG University**, the Corporate Training Department at Paramount Residential Mortgage Group, Inc. (PRMG), produces a monthly schedule of classes that are offered free to internal staff as well as our external partners. Our goal is to provide a variety of classes which will enable you to advance further in your mortgage career.

Course	Date	Start Time	Registration Link
Expanded Access	September 3	1:00 PM PST	<a href="#">Register</a>
PRMG's Outlook Basics Part I	September 4	11:00 AM PST	<a href="#">Register</a>
Unison Certification	September 4, 20, 27	11:30 AM PST	<a href="#">Register</a>
Intro to Customer Service	September 5	11:00 AM PST	<a href="#">Register</a>
PRMG's Outlook Basics Part II	September 5	11:30 AM PST	<a href="#">Register</a>
Ruby Jumbo	September 5	1:00 PM PST	<a href="#">Register</a>
PRMG's TPO Amplify Broker Marketing Portal	September 6, 20, 27	10:00 AM PST	<a href="#">Register</a>
PRMG Email Etiquette	September 6	11:00 AM PST	<a href="#">Register</a>
Freddie Mac's Home Possible	September 9	9:00 AM PST	<a href="#">Register</a>
HomeReady by Fannie Mae	September 9	11:00 AM PST	<a href="#">Register</a>
FNMA's Non-Traditional Credit	September 13	11:00 AM PST	<a href="#">Register</a>
Selling in a Purchase Market	September 16	11:00 AM PST	<a href="#">Register</a>
Closed End Seconds	September 16	1:00 PM PST	<a href="#">Register</a>
Comergence Training for AE's	September 17	10:00 AM PST	<a href="#">Register</a>
PRMG's Correspondent Portal	September 17	11:00 AM PST	<a href="#">Register</a>
Tips and Tricks for SureFire's Launch 3.0	September 17	1:00 PM PST	<a href="#">Register</a>
Hybrid Conforming/Jumbo Product	September 18	10:00 AM PST	<a href="#">Register</a>
FHA 203(h) Mortgages for Disaster-Affected Borrowers	September 18	11:00 AM PST	<a href="#">Register</a>
Time Management Essentials	September 18	1:00 PM PST	<a href="#">Register</a>
Live Demo for Accessing the Resource Center & Product Profiles	September 19	11:00 AM PST	<a href="#">Register</a>





Self Employed Borrower – Case Study	September 20	11:00 AM PST	<a href="#">Register</a>
TCF HELOC – Broker Training	September 23	11:00 AM PST	<a href="#">Register</a>
Understanding PRMG’s Jumbo and Non-Conforming Matrices	September 23	1:00 PM PST	<a href="#">Register</a>
Analyzing Personal Tax Returns	September 24	10:00 AM PST	<a href="#">Register</a>
Intro to Microsoft Word	September 24	1:00 PM PST	<a href="#">Register</a>
PRMG’s TPO Portal Training	September 26	11:00 AM PST	<a href="#">Register</a>
Manufactured Homes	September 27	11:00 AM PST	<a href="#">Register</a>
PRMG +Plus Down Payment Protection	September 30	11:00 AM PST	<a href="#">Register</a>





## September Class Descriptions

**Analyzing Personal Tax Returns:** Join PRMG University and Essent to learn how to calculate qualifying income using a cash flow analysis method.

**Closed End Seconds:** Learn about our Closed End Second product that is available to be used in conjunction with PRMG's conventional loan products.

**Expanded Access:** Learn about the Expanded Access product, which offers reduced derogatory credit seasoning, loan amounts to \$2.5M, 90% LTV with no MI to \$1M, bank statements for qualifying, interest only (including 40 year fixed term), DTI to 55%, restricted stock and asset depletion, 580 minimum credit score, non-warrantable condos and foreign nationals.

**Fannie Mae's Non-Traditional Credit:** With DU 10.0, PRMG will be offering non-traditional credit with the Agency DU Portfolio product, learn about what non-traditional credit is and the requirements when using it.

**FHA203(h) Mortgages for Disaster-Affected Borrowers:** Learn about the FHA 203(h) product, the Mortgage Insurance for Disaster Victims program, which allows for up to 100% financing for the purchase of a new home for borrowers who owned or rented a home in a Presidentially-Declared Major Disaster Area (PDMDA) that was destroyed or damaged to such an extent that replacement is necessary.

**Freddie Mac's Home Possible:** Learn about PRMG's FHLMC Home Possible product, which offers low down payments for low- to moderate-income homebuyers or buyers in high-cost or underserved communities.

**FT360 Basics for Loan Originators:** New user training includes a basic walk-through and understanding of FastTrac 360an all-in-one mortgage management solution that covers the entire loan life cycle.

**HomeReady by FannieMae:** Join PRMG University to learn about HomeReady by Fannie Mae, an affordable lending product designed for creditworthy low- to moderate-income borrowers. HomeReady offers expanded eligibility for financing homes in low-income communities as well as reduced MI options for certain LTVs and enhanced qualifying opportunities.

**Introduction to Customer Service:** Join PRMG University to identify the key components of Customer Service.

**Introduction to Microsoft Word:** Join PRMG University in the Introduction to Microsoft Word training to explore the basics of Word, including a live demo, from customizing your ribbon controls, formatting, and other tips and tricks

**Live Demo for Accessing the Resource Center and Product Profiles:** A quick 30-minute demonstration on accessing and navigating the PRMG Resource Center and Product Profiles.

**Manufactured Homes:** Learn about manufactured home requirements for the Agency DU Portfolio, FHA Portfolio, VA and USDA products.

**PRMG +Plus Down Payment Protection:** Join PRMG University to learn about an exciting option for borrowers that will protect their down payment on Conventional, FHA and VA products via the PRMG +Plus Down Payment Protection.

**PRMG's Amplify Marketing Portal for TPO:** Join PRMG University to learn more about PRMG's AMPLIFY Marketing Portal and explore the different tools available to market yourself as well as co-brand partners for success.

**PRMG's Comergence Training for Account Executives:** Please join PRMG University for PRMG's Comergence Training for Account Executives. Learn how to utilize the tools in Comergence to manage your clients.

**PRMG's Correspondent Portal: Navigating Features:** Please join PRMG University to learn about PRMG's Correspondent Portal and navigating features.

**PRMG's Email Etiquette:** Join PRMG University to learn about proper email etiquette, and Outlook tips and tricks.





## September Class Descriptions

**PRMG's Outlook Basics – Part I:** Join PRMG University to learn the basics of Microsoft Outlook, such as the inbox, calendars, contacts and tasks manager.

**PRMG's Outlook Basics – Part II:** Join PRMG University in Outlook Basics Part II to learn more tips and tricks.

**Ruby Jumbo:** Join PRMG University to learn about Ruby Jumbo product that offers loan amounts to \$3,000,000, LTVs to 90% with no MI, competitive pricing and interest only options.

**Self Employed Borrower – Case Study:** Join PRMG and Genworth to learn to calculate supportable income for self-employed borrowers using personal tax returns. Instructor Julie Jewell will be using PRMG's self-employment forms.

**Selling in a Purchase Market:** Join PRMG University and Radian to learn how to remain competitive, engage with realtors and close more loans in a purchase market.

**Understanding PRMG's Jumbo and Niche Matrices:** Join PRMG University for a high-level overview and a comparison of key features of the various Jumbo and Niche Products we offer.

**Unison Down Payment LO Certification:** Get Certified to offer the Unison Down Payment Co-Investment option on the Ruby Jumbo Product

**TCF HELOC – Broker Training:** Join PRMG to learn about the TCF HELOC offering for wholesale originations.

**Tips and Tricks for SureFire's Launch 3.0:** Join Nikki Lambert, PRMG's Talent and Acquisition Coordinator for monthly Tips and Tricks on using SureFire's Launch 3.0 system.

**TPO Portal Training:** PRMG Has release their new TPO Portal, which includes optical character recognition, drag and drop aptitude, disclosure tracking and a Quick Pricer, among many other features. Join us to explore our improved TPO Portal and learn about the new features.

